



Day 2 Wednesday, May 8, 2024 9:00 AM to 6:00 PM

Trainers / Coaches: Chuck Doran, Diana Chiang, Clarice Parsons, Josh Hoch, Nnena Odum, Alnoor Maherali

9:00 Welcome

Negotiation Concepts and the Mediation Process (3-1)
Goals and skills of the early and later private sessions (2-20, 2-25)

10:30 *Break*

11:00 Role-play II and small group discussions

12:30 *Lunch*

1:30 Role-play III and small group discussions

Role-play Debrief

Notetaking (4-20)

3:30 *Break*

Interactive Listening Skills (4-1) / Asking Questions (4-2)

Wrap-up

6:00 End of Day 2