Day 2 Wednesday, May 7, 2025 9:00 AM to 6:00 PM

Trainers / Coaches: Chuck Doran, Clarice Parsons, Roy Baroff

9:00 Welcome

Negotiation Concepts and the Mediation Process (3-1)

Goals and skills of the earlyand later private sessions (2-20, 2-25)

10:30 *Break*

11:00 Role-play II and small group discussions

12:30 *Lunch*

1:30 Role-play III and small group discussions

3:00 Role-play Debrief **– CP**

Notetaking (4-20)

3:30 *Break*

4:00 Interactive Listening Skills (4-1)/ Asking Questions (4-2)

Wrap-up

6:00 End of Day 2

Day 3 Friday, May 9, 2025 9:00 AM to 6:00 PM

Trainers / Coaches: Chuck Doran, Clarice Parsons, Roy Baroff

9:00 Welcome / Q&A

Mediation Skills Fishbowl: Positions to Interests to Options